The Art of Medicine

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Taught the class, The Art of Medicine

Let's talk "Disney-isms"

“Disney-isms”

Definition of a Good Day

You learned something and you helped someone

“Disney-isms”

Know yourself

Good or Bad

“Disney-isms”

Treat the patient, not the lab

Also the disease process DOES NOT read the textbook

“Disney-isms”

Watch out for the

“Big Doctor Words”

“Disney-isms”

Patients want something when they leave

“Disney-isms”

Make/Take time for yourself

“Disney-isms”

Book way and there is the real life way

“Disney-isms”

Unfortunately,

Patients lie.

“Disney-isms”

Do it the same way,

Every time

Dr. Disney

Due to the encouragement of a former NAU PA Student

We reconnected through internet

Dr. Jeff Disney

Expectations

The Preceptor

According to me ONLY

Preceptor Expectations

Schedule Management

Take your time – Students are here to learn

“You have a phone call”

Provider Expectations

Learn to interact with patients

Thank the patient

Workload expectations

Not my job to sell you on Family Practice

Pearls of "Wisdom"

Know your Supervising Physician

-Their style of medicine

- Their personality

- When to contact them

Pearls of “Wisdom”

When working with EMR

Free text = ALL CAPS

Why?

Pearls of “Wisdom”

Pharmaceutical Reps

More useful than just a free meal

Pearls of “Wisdom”

Insurance companies

Play the game

The Business of Medicine

Good or Bad

Procedures

<u>Shave or Punch Biopsies</u>

D48.5 – Neoplasm of Uncertain Behavior

Billing is based on the size and The location of the lesion

Procedures

Excisional Biopsy

Wide margins, used usually with diagnosis of cancer lesions

Billing is now based on size of the excision, the location AND the diagnosis

Procedures

Joint Injections

Large Joints – Knees, shoulders and hips

Medium Joints – Elbows

Billing is based on the size of the joint

Procedures

Why do we do them?

Convenience of the patient –co-pay at a primary care office vs specialty office

Increase in billable services

A break in the schedule

Fun

Contracts

Have a CV

Have a CV

Have a CV

Begin working on it now and update it regularly

Contracts

<u>Standard contracts include:</u>

Salary – hourly or salary or percentages of billed/collected income

Bonus – production or otherwise

Based on RVU or billed service

ENTERPRISE Value

Contracts

PDO – may include sick time

CME – time off and/or reimbursement

May or may not include professional memberships

DEA and licensing are separate

In closing

- Give back to the community
  - Get involved
- Stay in contact with your classmates

- Be someone's Dr Disney

Questions?

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